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Healthcare System Leaders Select Johns Hopkins as a Category Winner of the Supply Chain Excellence Awards

GUILFORD, CT (February 14, 2012) – MedPricer.com, the leader in cloud-based e-Sourcing services for healthcare contracting, announced that Johns Hopkins was selected by their peers as a Category Winner of the Supply Chain Excellence Awards for its use of e-Sourcing. Utilizing the MedPricer e-Sourcing platform, Johns Hopkins saved over \$41 million on their medical and surgical supplies through electronic negotiations. All category winners will be presenting the results of their sourcing initiatives to the IDN Summit being held in Orlando, Florida, April 23rd-25th.

“Being recognized by their peers is a testament to the innovation and leadership at Johns Hopkins,” said Steve Pfeil, Executive Vice-President of Sales and Marketing at MedPricer. “Healthcare providers are under constant pressure to do more with less, and we are pleased that our solution is enabling providers like Hopkins to accomplish their goals.”

About MedPricer

MedPricer provides an e-Sourcing solution designed for the unique requirements of the healthcare supply chain. The company’s cloud-based negotiation platform provides the flexibility to source nearly every expense category in a hospital, allowing clients to negotiate contracts during a live-bid process. The MedPricer e-Sourcing process ensures the best terms and value from current and prospective suppliers. The company’s executive team has more than 100 years of combined experience in sales of capital and disposable equipment to hospitals, private practices, and buying groups. For more information, please visit: www.medpricer.com

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